

PMMP IJ COMPANY UPDATE

PT Panca Mitra Multiperdana Tbk



Share Price Data (as of 31th May 2021):

Ticker on IDX	PMMP
Last Closing Price (IDR):	382
Outstanding Shares:	2,353,000,000
Market Cap (IDR Bn):	898.8

Contact us:

Christian Jonathan Sutanto

Corporate Secretary

PT Panca Mitra Multiperdana Tbk

corsec@pancamitra.com

May 2021

Company Update : May 2021

COMPANY HIGHLIGHTS

- PMMP's product mix results for Q1 2021 was aligned with our strategy to decrease Raw Vannamei product and focused more on **Cooked** and **Value-Added** products.
- PMMP secured new contracts for **Raw, Cooked, and Value Added** Shrimp products from new customers based in **United Kingdom**.

PMMP's Product Mix (Q1 2021 Results)

- Aligned with PMMP's business strategy to be more focused on Cooked and Value-Added products, our Q1 2021 results shown an increase of Cooked products sales from 49% of our sales volume in Q4 2020 to 55% of our sales volume in Q1 2021. Subsequently, our Value-Added products also increase from 20% of our sales volume in Q4 2020 to 21% of our sales volume in Q1 2021. PMMP aims to increase more sales from Value-Added Products from 2021 to 2022, supported by the completion of our 8th factory which targeted to be operated in August 2021.

New Customers from European

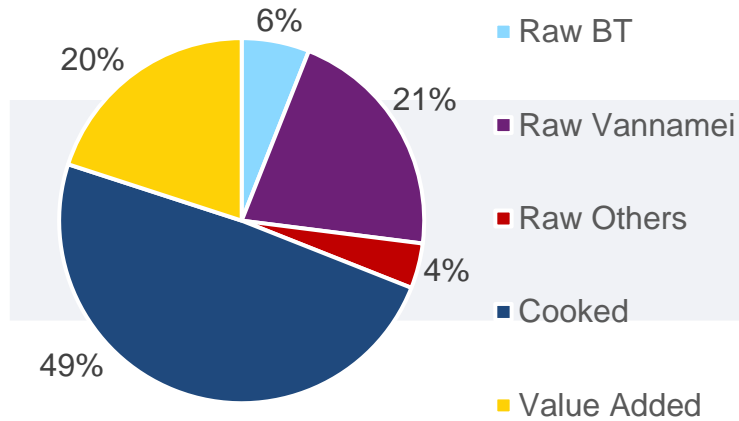
- PMMP secured new customers from United Kingdom (UK) based retailers, purchasing PMMP's Raw, Cooked, and Value-Added Shrimp products, valued at approx. USD 8 Million. This aligned with PMMP's business strategy to expand our export and sales portfolio and tap into European Union market, supported by ASC Certification that we have received last year.



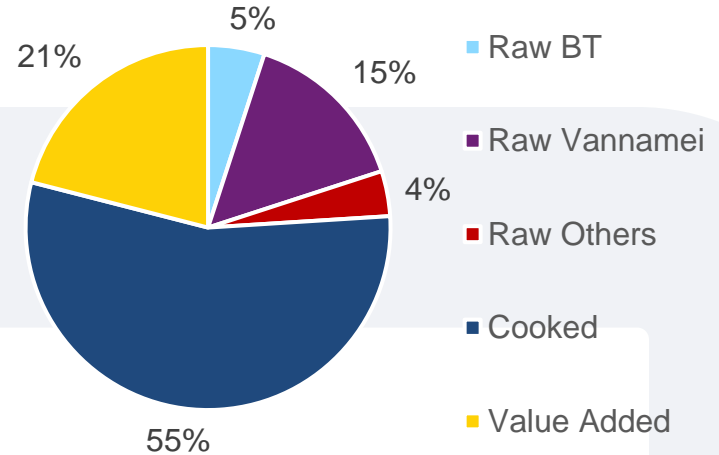
Company Update : May 2021

BUSINESS PERFORMANCE UPDATE – PRODUCT MIX

FY2020 Sales Volume



Q1 2021 Sales Volume



Planned 2022 Sales Volume

