

# PMMP IJ COMPANY UPDATE

PT Panca Mitra Multiperdana Tbk

*October 2021*

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Share Price (as of 31<sup>st</sup> October 2021):

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Ticker on IDX	PMMP
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Last Closing Price (IDR):	478
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Outstanding Shares:	2,353,000,000
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Market Cap (IDR Bn):	1,124.7
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Contact us:

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PT Panca Mitra Multiperdana Tbk

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# Company Update : October 2021

## COMPANY HIGHLIGHTS

- PMMP signed a strategic partnership agreement with GK-Hebat, local company engaged in food and beverage processing business acceleration.
- PMMP secured new buyer from South Korea for Value Added products, becoming PMMP's first customer from South Korea.
- PMMP recorded 14,611 tons of sales volume as of September 2021, Aligned with our business strategy, our Value-Added products' sales managed to increase by 22.9% YoY from September 2020, while our Cooked Shrimp products' sales also increased by 9.2% YoY from September 2020.

### Strategic Partnership with GK Hebat

- PMMP signed a strategic partnership agreement with GK Hebat, to expand our domestic market and implement digital adaptation in our business process. As part of the strategic partnership agreement, GK Hebat agreed to buy 188,240,000 of PMMP's shares or 8.0% of PMMP's paid up capital, with the total amount of IDR 92.2 Billion.



### New Customer

- PMMP secured new buyer from South Korea for Value Added product, specifically for Sushi Ebi product, aligned with our business strategy to focus more on Value Added product and to expand our export portfolio outside USA and Japan. The new buyer will become PMMP's first customer from South Korea, and will begin its shipment in early January 2022.



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## PMMP SALES VOLUME (YTD SEPTEMBER 2021)

### PMMP's Sales Volume YTD September 2021 (Tons)

